Incoterms



Cost

Risk

Insurance

All modes of Transport

Sea and Inland Waterways













SELLER

SELLER









BUYER

BUYER

EXW

Ex Works

FCA

Free Carrier

CPT

Carriage Paid To

CIP

Carriage and Insurance Paid To

DPU

Unloaded

DAP

Delivered at Paid

DDP

Delivered Duty Paid

Free Alongside

FOB

Free on Board

CFR

Cost and Freight

C	IF	
Cost	Insurance	

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER

	SELLER	BUYER
SELLER	BUYER	
SELLER	BUYER	

SELLER	BUYER	
	SELLER	BUYER
	SELLER	BUYER
	SELLER	BUYER
	SELLER	BUYER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER
SELLER	BUYER
SELLER	BLIVER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER

SELLER	BUYER
SELLER	BUYER
SELLER	BUYER